

H-E-B Marketplace Supplier Training

H-E-B Marketplace is a purchasing system used by both H-E-B and suppliers. H-E-B will create purchase orders for non-resale items within the system and suppliers will be able to confirm, dispute, and invoice purchase orders. The H-E-B Marketplace system allows access to multiple contacts per company.

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Supplier Registration Invite

H-E-B Marketplace users are required to complete a *Supplier Registration Invite* which will allow access to the system. This registration is mandatory for system access. It is independent of the H-E-B Supplier Connect supplier profile registration and must occur after the H-E-B Supplier Connect registration.

- 1. To request access for a new user, please reach out to <u>central.purchasing@heb.com</u>.
 - An email invitation will be sent to the requestor so they may complete the registration process.
 - Please click green Activate Account*
 - Please provide: *First Name* and *Last Name*
 - Please create a password

***Please Note**: The green Activate Account button may not fully display in the invitation email. The Registration Page can still be accessed by **right-clicking** inside the white box and selecting Download link.





2. Once registered, please click <u>HERE</u> to access Marketplace and be sure to save this link for easy access in the future.









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Item Setup Lifecycle

Below illustrates the process for getting an item set up and available for purchase within H-E-B Marketplace.



Purchase Request Lifecycle

Below illustrates the process from the initial purchase request to payment processing.





Supplier Dashboard Overview

The Supplier Dashboard allows for navigation of *Purchase Orders* (PO), *Invoices, Shipping Notices*, and *Payments* (payment information). The dashboard also allows for invoice creation and additional actions.

- 1. Navigation Bar: Utilize to access the Purchase Orders, Shipping Notices, and Invoices screens.
- 2. Search Bar: Utilize to navigate to a variety of records by entering a PO number, buyer, shipping carrier, or created date.
- 3. Quick Links: Click to access Orders, Shipping, Pending Invoices, or Payments.
- 4. PO Actions and Status: This section displays a PO Status and allows for additional PO action.
 - POs submitted by H-E-B will appear with a *Ready* status.
 - **PLEASE NOTE**: An invoice cannot be created until the PO has been <u>confirmed</u>.
 - POs can be confirmed.
 - Advanced Shipping Notices (ASN) can be created.
 - POs can be disputed.
- 5. Activity: Displays most recent PO activity and can be expanded to see additional detail.

SU Supplier 1 . ~		H·E·B	Q. Search for Documents
🖵 Dashboard	Orders Shipping	Pending Invoices	Payments 3.
Purchase Orders	14 IOCAI 3 TOTAI	13 10581	o rotar
Shipping Notices	TASKS Start typing to search	2	activity 5. *
🔤 Invoices	User Id 🖕 Amount Date Notes	4. Status Actions	01 Aug 2019
Create Invoice	HP 2000001661 \$192.36 08/01/2019 2000001661	🔹 Ready 🛛 😴 🛤 🚯	PO #2000001661
L	HP 2000001659 \$192.34 08/01/2019 2000001659	🔹 Ready 🛛 😨 🛤 🚯	has been submitted at 12:28 PM
	HP 2000001658 \$192.34 08/01/2019 2000001658	• Ready 😿 🛤 🜒	PO #2000001660
	HP 2000001657 \$961.80 08/01/2019 2000001657	• Ready 😿 🛤 🕘	has been partially received at 10:32 AM
	HP 2000001656 \$192.34 08/01/2019 2000001656	🖲 Ready 🛛 😴 🛼 🚺	PO #2000001660
	HP 2000001655 \$288.53 08/01/2019 2000001655	🔹 Ready 🛛 😴 🛼 🌗	has been submitted at 10:31 AM
	HA 2000001651 \$96.17 07/31/2019 2000001651	🖲 Ready 🛛 😴 🛤 🚯	PO #2000001659
	HA 2000001650 \$961.80 07/31/2019 2000001650	🔹 Ready 🛛 😴 🛤 🚯	at 10:26 AM
	HA 2000001649 \$192.34 07/31/2019 2000001649	🔹 Ready 🛛 😴 🛤 🚯	
	show more	ľ	show more



Purchase Order Overview

The *Purchase Orders* overview contains all current and previous orders submitted by H-E-B. The overview will display PO status and allows suppliers to **Confirm** or **Dispute** a PO.

A Marketplace PO number is always a ten-digit number starting with a prefix of 2 (ex. **2000123456 or 2001234567**).

Important: Invoices for non-Marketplace POs should be submitted to the original point of contact, or through a separate, applicable H-E-B system as indicated by the original point of contact, as these cannot be processed for payment within Marketplace.

PO Statuses:

- 1. **Ready**: The PO can be *Confirmed* or Disputed.
- 2. **Confirmed**: The PO has been acknowledged and accepted to be fulfilled as ordered. Once confirmed, invoice(s) may be submitted against the PO.
- Disputed: The order cannot be fulfilled per the PO and will require further review. Please reach out via email to both your H-E-B Buyer (listed on PO) and Central Purchasing (central.purchasing@heb.com).

Reasons to Dispute:

- 1. Item costs differ from the PO
- 2. Extra item(s) shipped and invoiced that are not on the PO
- 3. Item(s) Unit of Measure (UoM) differs from what is listed on the PO
- 4. Items substituted because an item(s) on the PO cannot be fulfilled
- 5. The expected delivery date cannot be met per the PO

SU Supplier 🗸 🗸				H·E·B	Click on the blue ellipsis (under the gear icon to:
Dashboard			Track	Purchase Orders	 Confirm Order Dispute Order 	
Purchase Orders					Create Advance	ed Shipping Notice
Shipping Notices	Q Search by PO # or Buyer Nar	me				
Minvoices	P0 # 🧅	Version 🤤	Issue Date 🧅	Total Amount 🧅	Buyer 🌲	Status 🔅
Create Invoice	2000001661	1	08/01/2019	\$192.36	HEB Partner Shopper	Ready
	2000001660	1	08/01/2019	\$961.80	HEB Partner Shopper	Confirmed
	2000001659	1	08/01/2019	\$192.34	HEB Partner Shopper	Ready
	2000001658	1	08/01/2019	\$192.34	HEB Partner Shopper	Invoiced
	2000001657	1	08/01/2019	\$961.80	HEB Partner Shopper	Ready
	2000001656	2	08/01/2019	\$192.34	HEB Partner Shopper	Ready
	2000001655	1	08/01/2019	\$288.53	HEB Partner Shopper	Ready
	2000001651	1	07/31/2019	\$96.17	HEB Admin	Ready
	2000001650	2	07/31/2019	\$961.80	HEB Admin	Ready
	2000001649	1	07/31/2019	\$192.34	HEB Admin	Ready
	1-10 of 27					First 1 2 3 Last



Confirm a Purchase Order

A PO should be confirmed once reviewed and acknowledged that it can be fulfilled as ordered. If any adjustments are needed the PO will need to be disputed. The PO can be confirmed via 3 methods:

1. From Dashboard Tasks:

SU	Supplier	~		H·E·	B
P	Dashboard		Orders 5 New	Shipping	Pending Invoices
Ľ	Purchase Orders		14 Total	3 Total	13 Total
58	Shipping Notices		TASKS Start typing to search		~
M	Invoices		User Id 🧅 Amount 🗇 Date 🗇	Notes	Status Actions
ľ	Create Invoice		HP 2000001661 \$192.36 08/01/2019	2000001661	• Ready 🗹 🛼 🌗

2. From the Purchase Orders List:

• Select the blue ellipsis next to the appropriate PO status.

SU Supplier 🗸				H·E·B			
Dashboard				urchase Orders			
Purchase Orders			A002331				
Shipping Notices	Q Search by PO # or Buyer Nat	me					
Minvoices	P0 # 🚔	Version	Issue Date	Total Amount 🌲	Buyer 🤤	Status	٥
Create Invoice	2000001661	1	08/01/2019	\$192.36	HEB Partner Shopper	Ready	•••

3. From the Purchase Order:

• Retrieve the PO under the *Purchase Orders* tab and click the blue ellipsis in the bottom right corner to select your action.

Dashboard Dashboard Purchase Orders Invoices	Purchase Order Order Number 2000535427	Ord i San	er Name n Carlson 1000006354		Issued 08/05/2021		Ready
Create Invoice	Order Type Standard Payment Terms	Buyer Sam Carlson Attention: Samuel Carlson 808068-ARSENAL-Office	1 Fac-Cypress			tal 🕐 Status	() () () ()
	F1 58	646 South Flores Street San Antonio, TX 78204 US ≤ c514714@heb.com ↓ +1 (210) 938-6055				\$0.01 Ready	
	Custom Fields Project Name -					Confirm Order \$0.00	Order
	Notes to Supplier					Create Shipping Notice \$0.01	×
	# Description	Part No.	Category	Delivery Date	Qty UoM	Unit Price	Total 🕐 Status
	1 PER QUOTE SIGNAGE PRODUCTION KOST KLI	P 1206225	1224-02-02	08/11/2021	1 EA	\$0.01	\$0.01 Ready
	Dispute Item(s) Confirm Item(s)					Subtotal (USD)	\$0.01
						Shipping Charges (USD)	\$0.00
						Total (USD)	\$0.01



Dispute a Purchase Order

The PO can be disputed via 3 methods:

1. From Dashboard Tasks:

S	Supplier 🗸		H·E	B
₽	Dashboard	Orders 5 New	Shipping	Pending Invoices
	Purchase Orders	14 Total	3 Total	13 Total
88	Shipping Notices	TASKS Start typing to search		2
M	Invoices	User Id 🤤 Amount 🗍 Date 💭	Notes	Status Actions
ľ	Create Invoice	HP 2000001661 \$192.36 08/01/20	019 2000001661	🛛 Ready 🗹 🛼 🌗

2. From the Purchase Orders List:

• Select the blue ellipsis next to the PO status.

SU Supplier 🗸 🗸				H-E-B			
🖵 Dashboard				urchase Orders			
Purchase Orders			A002331				
Shipping Notices	Q Search by PO # or Buyer Na	me					
🔄 Invoices	P0 # 🚖	Version	Issue Date 💭	Total Amount 🌐	Buyer 🧅	Status	٥
Create Invoice	2000001661	1	08/01/2019	\$192.36	HEB Partner Shopper	Ready	•••

3. From the Purchase Order:

• Retrieve the PO under the *Purchase Orders* tab and click the blue ellipsis in the bottom right corner to select your action.

Dashboard Purchase Orders Invoices	Purchase Order order Number 2000535427	Orr Sa	der Name m Carlson 1000006354		Issued 08/05/2021		Ready
Create Invoice	Order Type Standard	Buyer Sam Carlson					0
	Payment Terms F1.5B	Attention: Samuel Carlso 808068-ARSENAL-Office	on e Fac-Cypress		ta	al 🕜 Status	*
		San Antonio, TX 78204 US			S	60.01 Ready	
		≤ c514/14@neb.com				S	Dispute
	Custom Fields					ço fil	
	Project Name -					\$0.00	
	Notes to Supplier N/A					Create Shipping Notice \$0.01	×
	# Description	Part No.	Category	Delivery Date	Qty UoM	Unit Price	Total 💿 Status
	1 PER QUOTE SIGNAGE PRODUCTION KOST KLIP	1206225	1224-02-02	08/11/2021	1 EA	\$0.01	\$0.01 Ready
	Dispute Item(s) Confirm Item(s)					Subtotal (USD)	\$0.01
						Shipping Charges (USD)	\$0.00
						Total (USD)	\$0.01



Dispute a Purchase Order (Cont.)

Use the dropdown to select the reason an item is being disputed. At the time of dispute, suppliers will have the option to add any additional dispute reasons or comments.

Potential Causes for a Dispute:

- 1. Item costs differ from the PO
- 2. Extra item(s) shipped and invoiced that are not on the PO
- 3. Item(s) Unit of Measure (UoM) differs from what is listed on the PO
- 4. Items substituted because an item(s) on the PO cannot be fulfilled
- 5. The expected delivery date cannot be met per the PO
- 6. Other A comment is required to explain the dispute when the Other option is selected

Purchase Order		e Order	Reaso	on for disputing t	ne items of PO #2	00053	2541					×		R	eady
Order 20005	Number 32541	r Ða	. #	Desci	ription	Part No.	Delivery Date *	Qty	Unit Price	Reason for Dispute *	Status	Actions			
			2 1	EXTRUSION PRICE CLEAR 3 5X	CHANNEL ADHESIVE 47 625 25PK		04/29/2020	10	\$86.75	Out Of Stock 🗸 🗸	Ready				
Order	Type		□ 2	GRIPPER EXTRU CHANNE	SION FLEX PRICE L SNAP IN		03/15/2020	10	\$62.00	Please select any reason 🗸	Ready				
Paym	ent Tern	ns	□ 3	EXTRUSION PRIC MOLDING 2.5X4	E CHANNEL 3-IN-1 17.624 CLR 25PK		04/29/2020	10	\$50.50	Please select any reason 🗸	Ready				
F1.5B			□ 4	DIVIDER SHELF EX 3x12 PACH	RUSION MAGNETIC		04/26/2020	100	\$21.72	Please select any reason 🗸	Ready				
			Messag	e											
			Please	e provide additional deta	il for dispute										
Notes	to Supp	plier										10			
N/A								_							
					Cancel					Submit					
	#	Description					90.9						Unit Price	Total 🕐 Statu	S
-	1	EXTRUSION PRIC	CE CHANNE	EL ADHESIVE CLEA	34WC4	1224	1-02-02		04/29/2020		10 CS		\$86.75	\$867.50 R	eady
	2	GRIPPER EXTRU	SION FLEX	PRICE CHANNEL S	298	1224	1-02-02		03/15/2020		10 CS		\$62.00	\$620.00 Re	eady
	3	EXTRUSION PRIC	CE CHANNE	EL 3-IN-1 MOLDING	290	1224	1-02-02		04/29/2020		10 CS		\$50.50	\$505.00 Re	eady
	4	DIVIDER SHELF E	EXTRUSION	I MAGNETIC 3x12 P	247	1224	1-05-04		04/26/2020	1	00 CS		\$21.72	\$2,172.00 R	eady
D	ispute l	ltem(s)	Confirm	n Item(s)									Subtotal (USD)	\$4,164	4.50
													Shipping Charges (USD)	S	0.00
													Total (USD)	\$4,164	4.50



Create an Advanced Shipment Notice

Advance Shipment Notices (ASN) are not required but can help ensure the timely creation of a goods receipt.

- 1. ASNs can only be generated from POs with *Ready* or *Confirmed* status.
- 2. ASNs have statuses of Draft, Shipped, Received and Cancelled.
- 3. ASN repository can be accessed under *Shipping Notices*.

SU Supplier 🗸 🗸					H·E·B					
Dashboard				Track	Shipping Not	tices				
Purchase Orders				10000	o Norto orcated by an e					
Shipping Notices	Q Search by ASN	#, PO #, Supplier ASN	# or Tracking #							
Minvoices	ASN # 💂	РО # 🜲	Supplier ASN #	Created Date	Issue Date	Delivery Date	Total Amount 🌐	Tracking #	Status	٥
Create Invoice	800000038	2000001659	SW9899809	08/02/2019	08/02/2019	08/08/2019	\$96.17	980890871LN	Shipped	
_	800000037	2000001579	N/A	08/02/2019	N/A	N/A	\$11,999.52	N/A	Draft	•••
	800000035	2000001648	TY79822	07/31/2019	07/31/2019	08/03/2019	\$480.90	HH83992	Shipped	•••

All required fields listed below must be filled out before an ASN can be submitted:

- 1. Enter a unique Supplier ASN # this is autogenerated at the top of the page, unless an ASN already exists
- 2. Confirm *Shipping Date*
- 3. Estimated Delivery Date
- 4. Notice Date
- 5. Carrier
- 6. Tracking Number
- 7. Shipping Method

						Clea	lea 011. 06/24	20.	
GENERAL INFO	SHIP TO	SHIP TO SHIPPING INFO							
pplier ASN # *	Attention: Samuel Carlson 808068-ABSENAL-Office Fac-Cypress		Carrier *						
hipping Date *	646 South Flores Street San Antonio, TX 78204 US		Tracking N	lumber *			~	٠	
MM/DD/YYYY	S c514714@heb.com								
elivery Date *	L +1 (210) 938-6055		Tracking L	JRL					
Delivery Date * MM/DD/YYYY Notice Date * MM/DD/YYYY									
			Shipping I	Method *					
						~			
			Packing S	lip					
# Description		Price Qty	Ordered Qt	y Outstanding	Qty Shipped	d Shipping Charges	Total Price		
1 PER QUOTE SIGNAGE PRODUCTION KOST KLIP		\$0.01	1	1	1	\$0.00	\$0.01	ť	
Delate (sec.(c)				Subt	otal (USD)		\$0.01		
Delete Item(s)									



Create a Split Advanced Shipment Notice

For orders split into several shipments, create an Advanced Shipment Notice (ASN) and utilize the *Delete Item(s)* function to send an ASN for *only* those items that are being shipped.

1. When the remaining items ship, a separate ASN must be created for those specific items.

# Description	Price Qty Order	ed Qty Outstanding	Qty Shipped	Shipping Charges	Total Price	
□ 1 EXTRUSION PRICE CHANNEL SNAP IN 1.25 x 47.625 PK 50 BLACK	\$60.61	1 1	1	\$0.00	\$60.61	Ŵ
2 Extrusion Price Channel Adaptr Univrsi Sml 1.25x47 625 pk20	\$25.72	1 1	1	\$0.00	\$25.72	Ē
Delete Item(s)		Subt	otal (USD)		\$86.33	
		Ship	ping Charges(USD)	\$0.00	
		Tota	I (USD)		\$86.33	

2. The Activity stream update will include the partial ship details.

ACTIVITY	×*
24 Aug 2021	
JE PO #2000535427 has been confirmed 6 minutes ago	
JE PO #2000533244 has been confirmed 10 minutes ago	
23 Aug 2021	
JE PO #2000535442 has been confirmed at 3:35 PM	
PO #2000535442 has been updated at 3:33 PM	
show more	

3. The PO will remain in *Confirmed* status until an ASN has been completed for all items.

	H-E-B						
J			Track F Access F	Purchase Orders POs created by all users			
	Q 2000001659						۲
	P0 # 🖕	Version 🖨	Issue Date 🌐	Total Amount 🧅	Buyer 🌐	Status	٥
	2000001659	1	08/01/2019	\$192.34	HEB Partner Shopper	Confirmed	•••



Creating an Invoice

A PO can be invoiced against in full or partially when in *Confirmed* status. Creating an invoice can be done via 3 methods:

1. Flip PO to Invoice from Purchase Orders list:

• Select the blue ellipsis next to the PO status to prompt an action box where you can select the *Flip PO to Invoice* option.

SU Supplier 🗸				H-E-B			
🖵 Dashboard				Purchase Orders			
Purchase Orders			///////				
Shipping Notices	Q Search by PO # or Buyer Na	ame					
Minvoices	P0 # 🖕	Version 🤤	Issue Date 🧅	Total Amount 🌐	Buyer 🤤	Status	٥
Create Invoice	2000001661	1	08/01/2019	\$192.36	HEB Partner Shopper	Confirmed	

2. Flip PO to Invoice from the Purchase Orders screen:

• Retrieve the PO under the *Purchase Orders* tab from the left-hand side menu and select the blue ellipsis in the bottom right corner of the PO.

Dashboard Purchase Orders Invoices	Purchase Order Order Number 2000535427	Orde Sam	r Name Carlson 1000006354		Issued 08/05/2021		Confirmed	
Create Invoice	Order Type	Buyer						0
	Standard Payment Terms	Attention: Samuel Carlson						1
	F1.5B	808068-ARSENAL-Office F 646 South Flores Street San Antonio, TX 78204	ac-Cypress					.0
		US Sc514714@heb.com				87 Confirmed		0
		C +1 (210) 938-6055				or Commed		
	Custom Fields						Flip PO	
	Project Name -					\$19.40	Invoice	
	Notes to Supplier N/A					S0.00		
	# Description	Part No.	Category	Delivery Date	Qty UoM	Shipping Notice \$19.40	\sim	
	1 PER QUOTE SIGNAGE PRODUCTION KOST KL	IP 1206225	1224-02-02	08/11/2021	1 EA	\$0.01	\$0.01 Ready	
	Dispute Item(s) Confirm Item(s)					Subtotal (USD)	\$0.01	\mathbf{i}
						Shipping Charges (USD)	\$0.00	
						Total (USD)	\$0.01	

3. From Create Invoice on the Left-hand Side Tab:

• Enter the PO number to populate line items into the invoice.





Creating an Invoice (Cont.)

Once within the Invoice screen:

1. Enter your *Supplier Invoice* # and *Invoice Date*.

Invoice Overview		
Enter the Supplier and Payment Informati Company Code *	ion for this Invoice (?) Supplier *	Supplier Account #
C0001 - H-E-B, LP	Enter supplier	-
Supplier Invoice # *	Invoice Date *	Payment Terms *
Enter supplier invoice #	MM/DD/YYYY	Select terms
Payment Due Date *	? Notes About Invoice	
MM/DD/YYYY	Enter a note	

2. Edit and/or delete line items if needed. This does not affect the original PO. This allows for partial invoicing to be completed.



Subtotal (USD)	\$31.56
Shipping Charges (USD)	\$10.00
Tax (USD)	\$3.43
Invoice Total (USD)*	\$44.99
Submit	

3. Enter shipping, taxes (if applicable), and review the invoice total.

4. Click the green *Submit* button at the bottom of the screen.

Please note: Selecting *Yes* within the *Is this a Final Invoice*? section will remove any items not yet invoiced from the PO. This will effectively close the PO for any further invoicing. If there are remaining invoices that still need to be submitted for this PO, please select *No* to keep the PO open for invoicing.

Is this a Final Invoice?						
Yes	No					



Frequently Asked Questions

PO Questions

1. Who do I contact when I have a PO item in dispute?

• Send dispute to central.purchasing@heb.com whenever a PO item is in dispute.

Invoicing

2. How do I handle invoicing a material surcharge?

- New pricing for all items impacted will need to be submitted to the appropriate H-E-B Category Manager for approval.
- Surcharges should be submitted to H-E-B for review prior to confirming a PO. If approved, a new PO will be created with the updated item price.

3. Why can't I link my invoice to the PO number?

- The PO needs to be in *Confirmed* status. Verify the PO status before invoicing.
- If the invoice is in *Dispute* status, suppliers will need to update to *Confirmed* once the dispute is resolved.
- Ensure there are no invoices in *Draft* status (invoices started but not yet completed or submitted). Draft status invoices can be identified from the *Invoices* section on the lefthand side menu. Select the ellipsis to edit and complete the invoice or delete the invoice to restart a new invoice.
- For POs set up as a "per quote" line item with a quantity of 1, please email invoice(s) to <u>acs@heb.com</u>.

Item Setup/Maintenance

4. How do I submit new items?

- The H-E-B Category Manager will provide the Excel spreadsheet template for new items.
- 5. Whom do I send a new item to?
 - All new items should be sent to the H-E-B Category Manager tied to your items. They will review the information and submit to the H-E-B Central Purchasing team to set up.
- 6. How do I reflect the number of calendar days it takes to fulfill delivery of my new item?
 - The *Item Lead Time* field entered at the time of item setup determines the expected delivery date of a PO. The value placed in this field will identify the lead time on all POs placed for this item.

7. How do I submit an image along with a new item?

- Provide the image in JPG format along with the new item template.
- Do not embed the image within the spreadsheet. Column H (NEW_ITEM-IMAGE) should be entered as text and should match the file name exactly.
- Please ensure the image file name only includes alpha (a z, A Z) or numeric (0 9) characters. Please do not include any spaces, periods, or other special characters in image file names.
- JPG file should be named after your company's internal item code for this product.
- Maximum JPG image size is 2752 X 260h.
- File size should be restricted to under 10 MB.



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Points of Contact

- Please reach out to <u>central.purchasing@heb.com</u> for assistance with:
 - 1. Inquiries regarding set up for EDI/cXML
 - 2. Issues with EDI/cXML submission
- Please login to the H-E-B AP-AR application for assistance with the following. If access to AP-AR is needed, please reach out to suppliermanagement@heb.com.
 - 1. Payment status or inquiries
 - 2. Marketplace invoice issues or questions
- Please reach out to <u>central.purchasing@heb.com</u> for assistance with:
 - 1. PO disputes
 - 2. Request access or update existing Marketplace users
 - 3. Adding/Removing new contacts
 - 4. Other general inquiries not included above